



RESULTS ORIENTATION & OUTCOMES

"Success is not final, failure is not fatal: It is the courage to continue that counts." - Winston Churchill

This course will teach you how to get the most out of your work time and improve your results. We'll cover practical strategies and techniques like goal-setting, time-management, prioritization, self-motivation, delegate tasks, and problem-solving. We'll also discuss ways to develop relationships with colleagues and how to get support and feedback. You'll learn how to stay organized, maintain a positive attitude, and manage your team effectively. Finally, we'll review techniques to help you stay focused and productive, even in difficult or stressful circumstances. With all the tips and tricks, you'll be ready to tackle any challenge and reach your professional goals.

Key Course Content:

- Identify the components of results orientation
- Describe the relationship between workplace culture and results
- Differentiate between results and achievement
- Develop action orientated goals
- Review the effectiveness of planning
- Develop a results orientated mindset
- Analyse organisational effectiveness
- Evaluate personal effectiveness
- Develop personal strategies for improving results orientation



Target Audience:

The course can be tailored for the specific cohort whether it be the leadership team, another group of managers/team leaders or employees.



Duration:

This course is available as a 1-day course or a truncated half-day course.



Delivery:

This course can be delivered both in-person or virtually. For virtual delivery, we can use our virtual platforms or your organisations.



Group Size:

We recommend a group size of 4-10 people.